



ZIMBABWE

**MINISTRY OF HIGHER AND TERTIARY EDUCATION,
INNOVATION, SCIENCE AND TECHNOLOGY
DEVELOPMENT**

**HIGHER EDUCATION EXAMINATIONS COUNCIL
(HEXCO)**

NATIONAL DIPLOMA

IN

PURCHASING AND SUPPLY MANAGEMENT

SUBJECT: Principles of Purchasing and Supply PAPER NO: 543/23/M09

DURATION: 3 hours

MAY/JUNE 2025 EXAMINATION

REQUIREMENTS

INSTRUCTIONS TO CANDIDATE

- 1) Answer any five (5) questions.**
- 2) Each question carries 20 marks.**

This paper consists of 3 printed pages.

QUESTION 1

Explain any five (5) macro factors which affect the purchasing environment.
(20 marks)

QUESTION 2

Assess any five (5) roles of ethics in purchasing.
(20 marks)

QUESTION 3

Evaluate any five (5) principles of purchasing.
(20 marks)

QUESTION 4

Explain five (5) reasons for:

- a) Making (10 marks)
- b) Buying (10 marks)

QUESTION 5

Discuss any five (5) attributes of a good negotiator.
(20 marks)

QUESTION 6

Write brief explanatory notes on the following:

- a) Straight reburry (5 marks)
- b) Modified rebuy (5 marks)
- c) New task (5 marks)
- d) New task (5 marks)
- e) Reciprocity (5 marks)

QUESTION 7

Evaluate five (5) reasons for buying abroad.
(20 marks)

QUESTION 8

Explain five (5) factors which indicate that purchasing is accorded high status.
(20 marks)

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