



ZIMBABWE

**MINISTRY OF HIGHER AND TERTIARY EDUCATION,
INNOVATION, SCIENCE AND TECHNOLOGY DEVELOPMENT**

**HIGHER EDUCATION EXAMINATIONS COUNCIL
(HEXCO)**

NATIONAL CERTIFICATE

IN

PURCHASING AND SUPPLY MANAGEMENT

MODULE: Procurement Operations

PAPER NO: 371/25/M02

DURATION: 3 hours

JUNE 2026 EXAMINATION

REQUIREMENTS

INSTRUCTIONS TO CANDIDATE

- 1. Answer any five (5) questions.**
- 2. Each question carries twenty (20) marks.**

This paper consists of 3 printed pages.

QUESTION 1

Organisational success depends largely on effective purchasing. Support the above statement. (20 marks)

QUESTION 2

Suggest and explain any five (5) measures that ensure procurement of quality products by purchasing department. (20 marks)

QUESTION 3

Explain any five (5) indicators of high status for purchasing department. (20 marks)

QUESTION 4

Describe any five (5) benefits of doing business with the right supplier. (20 marks)

QUESTION 5

Explain the importance of good work relations between purchasing and the following departments:

- a) Finance
- b) Production
- c) Marketing
- d) Stores

(20 marks)

QUESTION 6

Write short notes on the following:

- a) Just In Time (JIT) (5 marks)
- b) Economic order quantity (EOQ) (5 marks)
- c) Quality control (5 marks)
- d) Trade discount (5 marks)

QUESTION 7

Explain the stages involved in the procurement of goods and services. (20 marks)

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